

UNIVERSITY of PENNSYLVANIA *Almanac*

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The Rising Cost of Health Care

With double-digit increases predicted for the next decade, the cost of health care has started appearing more frequently in the news. What's fueling the cost increases?

- **Prescription drugs.** This is the fastest growing health care expense, and it is projected to grow at 20 to 30 percent each year over the next several years. There are many newer, more expensive drugs on the market, and the use of these prescriptions is exploding. In addition, with so much television advertising, many consumers ask their doctors for expensive, brand name drugs when there may actually be a generic drug that works just as well.
- **Cost of developing new technologies and treatments.** Over the past decade, scientists have made significant advancements in the treatment of certain diseases. Unfortunately, just like any new product, the cost of developing these new technologies and treatments is extremely high. Plus, unlike other technology, health technology generally doesn't decrease in price over time.
- **Increased demand for health care.** More and more people with medical insurance are relying on the health care system as new technologies and treatments become available. This leads to a greater number of claims for payment by insurance companies, the costs of which are passed back to health care consumers.
- **America's aging population.** The "baby-boom" generation is entering its peak health-care-using period. In fact, over eighty million Americans will turn 50 in the next 10 years. The cost of providing health care to them will be staggering.
- **Increase in uncompensated care.** There are an estimated 44 million Americans who don't have health care insurance, and the cost of providing care to this group is borne indirectly by the insured consumers.
- **New legislation.** Proposed government mandates—such as the Patients' Bill of Rights, Medicare reform, and health care tax changes—will continue to drive health care costs up.

All of these increased costs flow through insurance companies and eventually trickle down to employers in the form of higher medical costs. Penn is certainly feeling the effects of this national trend.

How Your Benefits Stack Up: Penn Benefits Remain Competitive

Exactly how do Penn's benefits stack up against the competition? This year our benefits consulting firm, Hewitt Associates, conducted two studies that show that the benefits we offer to employees are on par with those offered by local and national employers and our peer universities.

Last year, national employers in the study contributed roughly 82%

toward the cost of employees' health care benefits, while local employers contributed about 83%. Penn's subsidy level, at 82%, was right in line with these employers, as the graph at left shows.

The study also looked at the total amount of money employees pay for health care. We found that while Penn employees paid slightly more out of their paycheck last year compared to the market average, the "out-of-pocket" costs (expressed as a percentage of the total cost) were between 2 and 4 percent lower, as shown below left. Out-of-pocket costs include such items as copayments for doctor visits and prescription drugs and annual deductibles.

We also compared just our faculty health care benefits (identical to benefits for staff) to those offered by other Ivy League and Tier One Research Institutions. The results showed that the amount we contribute to the cost of faculty health care—relative to the level of benefits delivered—is more generous than what our competition contributes. In addition, we learned that very few institutions still subsidize dental benefits as Penn does.

— Barbara J. Lowery, Associate Provost

— John J. Heuer, Vice President for Human Resources

\$1 Million Grant for Offender Tracking

On behalf of Gov. Mark Schweiker, Community and Economic Development Secretary Sam McCullough announced a \$1 million community-development grant to Penn to create an offender tracking system that will provide law enforcement with timely and accurate risk assessments of offenders after they are released from prison.

"The safety and security of Pennsylvanians is Gov. Schweiker's top priority," Mr. McCullough said. "One way to ensure the safety of our citizens is to provide law enforcement with the tools they need to track offenders after they are released back into the community. By doing so, we can provide them with the necessary outreach and social services they need to adjust to their new environment and can protect the community by monitoring high-priority cases."

"Thanks to this new technology managed by the Lee Center of Criminology at the University of Pennsylvania, we can move our current, inefficient paper tracking system to a computerized system that will be more reliable and accessible."

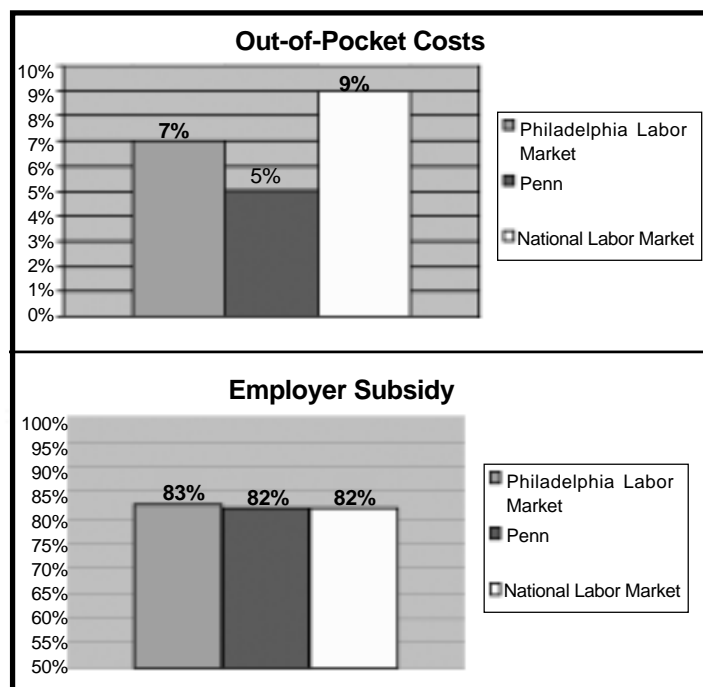
"This grant will allow Penn to develop crime-fighting partnerships with a wide range of organizations," said Lawrence W. Sherman, director of the Jerry Lee Center of Criminology. "Using the best research and analytic tools available, we can test new strategies for helping ex-offenders to lead law-abiding lives."

This project seeks to create a unified offender tracking system for outreach to offenders by merging data obtained from the State Police, the PA Department of Corrections, the FBI and the U.S. Drug Enforcement Administration. By becoming a designated agent of all the law-enforcement agencies for confidential processing of data, the Lee Center of Criminology can provide the entire system with information that would include a list of the most likely and most serious repeat offenders who require preventive action. Social-service and law-enforcement agencies will review the success or failure of prior efforts to prevent repeat offending by people identified for intensive action. With a weekly update of the highest-risk offenders, a city can mobilize a wide range of organizations to prevent crime.

The grant is funded through the Community Revitalization Program, which supports local initiatives to improve and enhance communities and their local economies.

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COUNCIL Coverage

Last Wednesday's University Council meeting consisted mainly of presentations and discussions on two topics: Greek organizations and procedures for submitting complaints on police conduct.

The Update on Greeks in the 21st Century by the three major Greek organizations—Interfraternity Council, Panhellenic Council and Bi-cultural Intergreek Council—drew an unusually large contingency of student observers who came to show their support. Scott Reikofski, director of the Office of Fraternity and Sorority Affairs, provided some background about the long tradition of the Greek system at Penn.

Tia Rideout, C'02, president of the Big-C, said that the three fraternities and four sororities that comprise this umbrella group rely on students from not only Penn but from other schools in the area. She mentioned COLORS, the campus organized lectures on racial sensitivity, which are being held again this semester.

Alison Ng, W'03, president of Panhellenic Council, talked about some of the sororities' achievements including raising money for the Rena Rowan Breast Cancer Center and having sorority members in student government leadership positions.

Conor Daly, C'03, president of the IFC, said his group, which is a confederation of 29 fraternities, is held to certain standards and policies that should apply to all student groups at Penn. He cited three concerns: the need for open and honest communication with the faculty and administration; the need for a consistent enforcement of rules such as the Alcohol Policy, and underground pseudo-Greek organizations which had formerly been recognized fraternities or sororities and engage in high-risk activities.

Provost Robert Barchi said that Penn's Alcohol Policy "clearly applies to all undergraduates" not just Greeks. He also noted that off-campus activities are not directly under Penn's purview therefore Penn can't legislate or control such behavior.

The next agenda item, concerning procedures for submitting complaints on police conduct, included a presentation by UA chair Dana Hork who discussed the UA resolution on the recommendation for the creation of a Community Review Board. The resolution is on the UA's website, at <http://dolphins.upenn.edu/~ua/>.

Chief of Police Tom Rambo then presented the current complaint process (*at right*) which is available to all citizens, not just students.

Vice President for Public Safety Maureen Rush said that these procedures were put in place prior to the department's accreditation last year. She also said that the Public Safety Advisory Board would discuss adding an additional seat to provide representation for a minority.

Dimitri Dube, the Council representative from UMOJA, expressed thanks to Police Chief Rambo and VP Rush for their efforts to improve communication with the community.

President Judith Rodin said that there is a need to develop respect for one another and focus on *mutual* responsibility.

Deaths

Ambassador Robert Strausz-Hupé, Founder of Foreign Policy Research Institute



Robert Strausz-Hupé

in Newtown Square, PA.

Dr. Strausz-Hupé was born in 1903 in Vienna, Austria, and came to the U.S. in 1923. He received his Ph.D. in political science from Penn in 1946 and became associate professor in the same year. He founded the Foreign Policy Research Institute at Penn in 1955. While at the Institute he was the editor of the Institute's journal *Orbis*. He remained the Institute's director until 1969 when he was named Ambassador to Sri Lanka. The Institute severed its ties with Penn that year and but remains located in Philadelphia.

Dr. Strausz-Hupé served under former presidents Richard Nixon, Gerald Ford, Jimmy Carter, and Ronald Reagan.

Dr. Strausz-Hupé was also an author whose titles include: *Geopolitics: The Struggle for Space and Power* (1942), *The Balance of Tomorrow: Power and Foreign Policy in The United States* (1945),

The Honorable Dr. Robert Strausz-Hupé, emeritus professor of political science, former director of the Foreign Policy Research Institute, former ambassador to Sri Lanka (1970-1972), Belgium (1972-1974), Sweden (1974-1976), and NATO (1977-1981), Turkey (1981-1989) and author, died on February 24, at the age of 98 at his home

Protracted Conflict (1959), *My Time* (1969), and *Democracy and Foreign Policy: Reflections on the Legacy of Alexis de Tocqueville* (1995).

He is survived by his wife Mayrose; a stepson from his first marriage, Joe Walker; three stepchildren from his second marriage, Ingrid Nugara, Cynthia Knight, and Ricky Nugara. Memorial donations may be made to the Foreign Policy Research Institute, 1528 Walnut St., Suite 610, Philadelphia, PA 19102.

Fred Ford, Retired Personnel Director

Fred C. Ford, retired director of personnel, died on February 12, at the age of 90.

Mr. Ford was raised in Turtle Creek, PA and received his bachelor's degree from Carnegie Institute of Technology (now Carnegie Mellon), and a masters in education from the University of Pittsburgh. He served in the Army during World War II in the adjutant general's office and after his discharge earned his Ph.D. in education from the University of Pittsburgh in 1950.

Mr. Ford was the director of personnel and associate professor of education at the University of Mississippi at Oxford before coming to Penn in 1952 as the associate director of personnel. He was appointed director of personnel in 1954 and he taught statistics at Wharton. He retired as director of personnel in 1973, but continued to lecture at Wharton's Evening School until 1984.

He is survived by his wife, Christina Allan Ford; two sons, Fred and Allan; a daughter, Jeannie Disette; and a granddaughter.

Citizen Complaint Procedures

The University of Pennsylvania Police Department's goal is to improve the quality of services provided, to promote a high level of public confidence, and to enhance and maintain the professional integrity of this department and its members. That is, the UPPD and its members will perform their duties within the boundaries of established contemporary legal and ethical standards. The department has established and promoted these standards through clear, written policy statements and rules and regulations, and through the thorough and impartial investigation of all allegations of misconduct or complaints regarding the directives of the department.

A formal procedure to receive, document, and investigate all citizen complaints allows the department to monitor and enforce standards, and is the administrative statement that behavior deviating from these adopted standards will not be tolerated. With a meaningful and effective procedure for handling citizen complaints, we believe citizen confidence in the integrity of the department and its employees will be achieved and maintained.

It is the policy of the department to accept, document, review, and investigate all instances of alleged misconduct, to include complaints regarding the directives or procedures of the department, and to equitably determine whether the allegations are valid or invalid and to take appropriate action. All allegations of misconduct will be investigated, regardless of whether initiated by citizen complaint, other external agencies, internally generated, or discovered through the internal review and administrative processes of the department.

It should be understood that the department expects and receives the highest degree of integrity from its members, and accordingly presumes, unless evidence is discovered to the contrary, that all employee actions are performed in good faith. — *University of Pennsylvania Police Department*

Procedures for Filing Complaints Against Police

1. All citizen complaints pertaining to departmental policies or procedures, or that allege officer misconduct, shall be documented and investigated by the department. Citizens who have complaints should expect action. All complaints shall be accepted in a courteous, understanding, and professional manner.

a. Complaints may be given in person, over the telephone, or in writing.

b. From the UPPD website, www.upenn.edu/police, citizens may complete a "Citizen Complaint Form." This form must either be hand delivered to the UPPD Headquarters Building located at 4040 Chestnut Street, Philadelphia, PA 19104, or may be mailed to the Office of the Chief of Police at the same address. Forms will also be available at the UPPD Headquarters Building as well as various campus resource centers.

c. Anonymous complaints, or complaints from citizens who wish their names to be held in confidence, shall be accepted for investigation. Citizens offering anonymous complaints are advised that our ability to investigate the complaint may be limited by their anonymity.

d. Upon receipt of a citizen complaint, the Office of the Chief of Police shall contact the citizen and advise him/her that the matter is under investigation. If necessary, the citizen shall also receive periodic status reports regarding the investigation. Upon completion of the investigation, the citizen will receive written notice of the final disposition of the case from the Office of the Chief of Police.

e. Citizens whose complaints have been investigated by the UPPD who are unsatisfied with the results may contact the Office of the Vice President for Public Safety at (215) 898-7515. Students, staff and/or faculty may additionally contact the Office of the Ombudsman at (215) 898-8261, or other appropriate center(s) (i.e. Penn Women's Center, LGBT Center, Albert E. Greenfield Intercultural Center, etc.)

Questions regarding the UPPD Citizen Complaint Process may be directed to the Office of the Chief of Police, (215) 898-4483.

Call for Volunteers for 2002-2003 Committee Service: Deadline March 22

To: University Faculty,
Penn Professional Staff Assembly,
and A-3 Assembly Members

From: 2001-2002 University Council
Committee on Committees

RE: Volunteers Needed for
Committee Service

The University Council 2001-2002 Committee on Committees invites you to nominate yourself or others for service on University Council Committees. Council committees serve as advisory bodies in shaping academic/administrative policy, in the administration of honorary degrees and long-term disability, and in assisting the administration of operations such as the bookstore and libraries. Please consider taking advantage of this opportunity to learn about the administrative structure of the University and have input into its decision making.

Membership on the committees listed, except as noted, is open to both faculty and staff and we invite individuals who have previously served to volunteer again. We also encourage faculty and staff who have not previously participated to volunteer so that committees may have a mix of new ideas and experience. Most committees also are open to students; their participation is being solicited through other channels.

Please submit nominations by *March 22, 2002*, using the form at right.

To have an idea of a particular committee's work, you may wish to review its 2000-2001 annual report printed in *Almanac* on the following dates: Bookstores and Communications, April 17, 2001; Libraries, April 24, 2001; Admissions and Financial Aid and Recreation and Intercollegiate Athletics, September 11, 2001; Community Relations, Facilities, Personnel Benefits, Pluralism, Quality of Student Life, and Safety and Security, October 2, 2001.

These published reports can be found on the Penn Web via the *Almanac* homepage:

www.upenn.edu/almanac/v47/n30/contents.html;
www.upenn.edu/almanac/v47/n31/Libraries.html;
www.upenn.edu/almanac/v48/n06/contents.html

or you may FAX requests for back issues to *Almanac* at (215) 898-9137.

2001-2002 University Council Committee on Committees

Chair: Janice Bellace (Legal Studies)
Faculty: Ted Abel (Biology)
Janice Bellace (Legal Studies)
Robert Giegengack (Earth & Environmental Science)
Sarah Kagan (Nursing)
Mitchell Marcus (CIS, *Faculty Senate Chair-elect*)
Martin Pring (Physiology/Medicine)
Students: Laurie Dougherty (GAPSA Vice Chair Nominations)
Shahab Shaghghi (NEC Vice Chair of Feedback)
PPSA: Anne Mickle (Stouffer College House Dean, PPSA Chair-elect)
A-3: Troy Odom (Student Disabilities Svcs., A-3 Assembly Chair)

Staff to the Council Committee on Committees:
Tram T. Nguyen (Office of the Secretary)

Staff to the Faculty Subcommittee:
Carolyn P. Burdon (Office of the Faculty Senate)

Committees and Their Work:

Admissions and Financial Aid considers matters of undergraduate and graduate/professional recruiting, admissions, and financial aid that concern the University as a whole or those that are not the specific responsibility of individual faculties.

Bookstores considers the purposes of a university bookstore and advises the director on policies, developments, and operations.

Communications has cognizance over the University's electronic and physical communications and public relations activities.

Community Relations advises on the relationship of the University to the surrounding community.

Disability Board continually evaluates the disability plan, monitors its operation, and oversees the processing of applications for benefits and the review of existing disability cases.

Facilities keeps under review the planning and operation of the University's physical plant and all associated services.

Honorary Degrees does most of its work, intensively, during the fall term; solicits recommendations for honorary degrees from faculty and students and submits nominations to the Trustees.

International Programs is advisory to the director of international programs in such areas as international student services, foreign fellowships and studies abroad, exchange programs, and cooperative undertakings with foreign universities.

Libraries is advisory to the directors of libraries on policies, development and operations.

Personnel Benefits deals with the benefits programs for all University personnel. Special expertise in personnel, insurance, taxes or law is often helpful.

Pluralism advises on ways to develop and maintain a supportive atmosphere for all members of the University community.

Recreation and Intercollegiate Athletics has cognizance of all programs in recreation, intramural and club sports, and intercollegiate athletics; advises the athletic director on operations and recommends changes in policy when appropriate.

Safety and Security considers and recommends the means to improve safety and security on the campus.

Quality of Student Life has cognizance of the conditions and rules of undergraduate and graduate student life on campus.

Note: Faculty who wish to serve on the Research Committee or Committee on Open Expression may use the form below. Nominations will be forwarded to the appropriate Faculty Senate committee. Please forward names and contact information to Carolyn P. Burdon, Faculty Senate Office, Box 12 College Hall/6303, tel. (215) 898-6943; fax (215) 898-0974 or email at burdon@pobox.upenn.edu. Please respond by *March 22, 2002*.

Call for Volunteers for 2002-2003 Committee Service:

Please respond by March 22, 2002

For **Faculty** volunteers, mail the form below to: Carolyn P. Burdon, Faculty Senate Office, Box 12 College Hall/6303, tel. (215) 898-6943; fax (215) 898-0974 or e-mail at burdon@pobox.upenn.edu.

For **Penn Professional Staff Assembly** volunteers, mail to Anne Mickle, Stouffer College House Dean, Box 504, 3702 Spruce St/6012, tel. (215) 573-3741; fax (215) 573-4632 or e-mail at ppsa@pobox.upenn.edu.

For **A-3 Assembly** volunteers, mail to Troy Odom, Student Disabilities Services, Ste. 114A, 3820 Locust Walk/6134, tel. (215) 573-9235; fax (215) 746-6326 or e-mail at troyo@pobox.upenn.edu.

Committee(s) of interest: _____

Candidate: _____

Title or Position: _____

Department: _____

Campus Address (including mail code): _____

Campus Phone: _____ e-mail: _____

Please specify if you think that you are especially qualified for or interested in serving on a particular committee.

Penn-assisted School Naming

The Penn-assisted School Home and School Association, in keeping with the tradition of the School District of Philadelphia that the school community accepts the challenge of naming a new school, invites the Penn community to help give the school its permanent name.

Please submit your nomination in writing to the Penn-assisted School Planning Office, interoffice mailbox 4022, or by e-mail to kreidlea@gse.upenn.edu by March 22, 2002. By late spring, after the parents and staff have voted for their top favorites, a committee of school, parent, student and Penn representatives will make a final recommendation to the District.

Submissions need to include justification for the nomination using the criteria listed below:

The type of school name should represent what is unique and special about the Penn-assisted School. This can be accomplished using either:

- a significant person (deceased) (e.g. The Lucy Van Pelt School)
- a place (e.g. The Salt Lake City School)
- a symbolic metaphor (e.g. The Rainbow School)
- some combination of the above (e.g. The Lucy Van Pelt Rainbow School)

Therefore, the name of the school should reflect as many of the following criteria as possible:

- personal achievement by an individual or significance of a location or metaphor
- particular significance to Philadelphia or West Philadelphia
- the unique partnership among the University of Pennsylvania, the School District, and the community
- the diversity of the community, student body and the staff
- and finally:
- the name should reflect, embody and advance the educational mission, vision and goals of the school to educate our children to be contributing and knowledgeable citizens of our community, Philadelphia, and the world.

For more information about the school, please visit: www.upenn.edu/publicschool.

—Ann Kreidle, GSE

Speaking Out

Defending Boxing

It has come to my attention that the Department of Recreation has eliminated boxing classes because there is the possibility of injury. Based on my experience as a student in the boxing program that existed at MIT and as a keen observer of many other sports during the course of my life, there is no doubt that the possibility of a serious injury within the type of boxing program that is conducted at Penn is extremely small compared to other sports such as football, wrestling, gymnastics, hockey and even baseball and basketball.

I believe that the students who wish to participate in the boxing classes are being unjustly deprived of a healthy recreational opportunity.

It is important to have this matter reviewed by a knowledgeable group within the University. I will be pleased to assist in this matter.

—Norman Brown, Professor Emeritus, Materials Science and Engineering

Speaking Out welcomes reader contributions. Short, timely letters on University issues will be accepted by Thursday at noon for the following Tuesday's issue, subject to right-of-reply guidelines. Advance notice of intention to submit is appreciated. —Eds.

Spring Break Safety: Special Checks of Residences

In order to reduce the opportunity for crime (i.e., criminal mischief, burglaries, etc.), the Division of Public Safety is again offering to conduct Special Checks of Residential Properties during the following timeframe:

11 p.m. Friday, March 8 to 8 a.m. Sunday, March 17.

Students, faculty and staff who live within the following geographical boundaries—Schuylkill River to 43rd Street and Baltimore Avenue to Market Street—may participate.

An application must be completed and returned, prior to vacating the premise. Applications may be picked up at the Penn Police Headquarters, 4040 Chestnut Street, or on the web. Check the Public Safety website at www.upenn.edu/police/ for complete instructions and security tips.

March Volunteer Opportunities

Dear Penn Community,

As many of you know, each month, Penn Volunteers In Public Service posts a list of volunteer opportunities. These opportunities are developed from the many requests we receive for partnerships and assistance.

University of Pennsylvania faculty, staff students and alumni continue to volunteer their valuable time to provide service in our surrounding community. We thank you for your overwhelming support and for your generosity. Below is the monthly list of volunteer opportunities. Please contact me via e-mail (sammapp@pobox.upenn.edu) to volunteer for any of the programs. Thank you for your continued support.

—Isabel Mapp, Associate Director, Faculty, Staff and Alumni Volunteer Services
Director, Penn Volunteers In Public Service, Center for Community Partnerships

Penn VIPS Annual Penny Drive: March 18-April 1 Penny Drive to benefit the Philadelphia Comfort House, a home away from home for patients of the Philadelphia VA Medical Center. The Comfort House is located at 4108 Baltimore Avenue and it provides food and lodging for veterans receiving outpatient care at the VAMC. Your donations will be used to purchase needed supplies for the house.

Please take your pennies to the following drop sites:

Executive Ed	200 Steinberg Conf. Ctr.	Roxanne Rawson	(215) 898-5154
Women's Center	3643 Locust Walk	Gloria Gay	(215) 898-8611
Af-Am Res Center	3537 Locust Walk	Afi Roberson	(215) 898-0104
Franklin Building	3451 Walnut/Rm 714	Jim Riley	(215) 573-8988
Veterinary Medicine	Rosenthal Lobby	Trish diPietrae	(215) 898-8842
Engineering	107 Towne Building	Tanya Christian	(215) 898-7244
ELP	14 Bennett Hall	Hilary Bonta	(215) 898-6009
Human Resources	527A 3401 Walnut	Cerie O'toole	(215) 898-1317
SAS	120 Logan Hall	Kristin Davidson	(215) 573-3416
Dental School	E2, 3rd Floor	Dee Stenton	(215) 898-8052
Van Pelt Library	Shared Catalogue Dept.	Rachelle Nelson	(215) 898-9048
Renal Division	700 Clinical Research	Yvonne McClean	(215) 898-1018
ISC	230A 3401 Walnut	Regina Cantave	(215) 898-1788
ISC	265C 3401 Walnut	Doris Pate	(215) 573-6803
Wharton	1000 SH-DH	Jennifer O'Keefe	(215) 898-1092
Campus Dining	200A, 220 South 40th	Sugirtha Vivek	(215) 898-2462
Nursing Ed Bldg.	4th Floor Reception Desk	Donna Milici	(215) 573-0747
BRB II/III	13th Floor	Mary Jo Pauxtis	(215) 898-0151
Political Science	217 Stiteler Hall	Marcia Dotson	(215) 898-7641
ISC	203A Sansom West	Kathy Ritchie	(215) 573-3561
School of Medicine	356 Anatomy/Chemistry	Mary Dickson	(215) 898-8835
Presidents' Office	100 College Hall	Audrey Schneider	(215) 898-3363
Houston Hall	Information Desk	Sarah Demucci	(215) 573-5011
VPUL	3611 Locust Walk	Patricia Ravenell	(215) 898-5337
Faculty Club	3611 Walnut/Inn at Penn	Natalia Swavely	(215) 898-4618
Facilities Planning	233 Blockley Hall	Telaria Hawthorne	(215) 898-2076
CCP	133 South 36th/5th Floor	Isabel Mapp	(215) 898-2020
Graduate Student Ctr.	3615 Locust Walk	Kate Robertson	(215) 746-6868

Community Agency Assistance Needed: West Chestnut Street Educational Institute, 6027-29 Chestnut Street (West Philadelphia, Cobbs Creek) Volunteer positions (short-term) assisting a core group of 6th to 10th graders to plan and implement two fund raisers, an auction, and a dance. Volunteer on Saturday mornings, 9 A.M. to noon, March 2 to June 29. Volunteers needed for general planning, registration, advertising and letter writing.

There will be a training program held on Wednesday March 13 and 20, 4-6 p.m. for the **Penn Cancer Center's** Peer Telephone Support Volunteer Program, Person to Person. Interested persons who are cancer survivors or caregivers to cancer patients are invited to apply. Applicants can apply online at www.Oncolink.com and follow the links on the left side of the homepage to the Volunteer program.

Sewers, knitters, and quilters are always needed to make comfort caps and quilts for chemotherapy patients.

Volunteers Needed: Living Independently for Elders (LIFE) Center, at 41st and Woodland Ave. LIFE is a unique community facility that provides older adults with health care, personal care, rehabilitation, transportation, meals, recreation, and spiritual services. Volunteer opportunities available Monday-Friday, 9 a.m.-3 p.m. can include generally helping members and staff in the center, working as a medical records assistant, helping with arts and crafts, running a special interest group with members, or visiting members in local nursing homes.

University Research Foundation Guidelines

Below are the latest University Research Foundation Guidelines, revised as of June 27, 2001. The Guidelines and additional information may be found on line at www.upenn.edu/research/FoundationGuidelines.htm. For the recipients of the Fall 2001 awards see Almanac February 5, online at www.upenn.edu/almanac/v48/n21/RF-Awards.html.

Statement of Purpose

The University Research Foundation (URF) is an intramural resource to support faculty research for a variety of purposes, including:

- Helping established faculty perform exploratory research, particularly on novel or pioneering ideas, to determine their feasibility and develop preliminary data to support extramural applications.
- Helping junior faculty undertake pilot projects that will enable them to successfully apply for extramural sources of funding, and aid in establishing their careers as independent investigators.
- Providing support in disciplines where extramural support is difficult to obtain and where significant research can be facilitated with modest funding.
- Providing modest institutional matching funds that are awarded contingent upon a successful external peer-reviewed application that requires an institutional match.

Scope

Disciplines—The URF supports research in all disciplines, including international research. For purposes of review, applications are assigned to four broad disciplinary areas, liberal arts, social and behavioral sciences, natural and engineering sciences, and biomedical sciences.

Term—Grants are given for a single year only. Applications for a second year of funding may be submitted but usually receive low priority. Funds must be spent within 12 months of the beginning of the grant, and may not be “banked” for future use. Unexpended funds must be returned to the Foundation.

Budget—Applications up to \$50,000 will be entertained, but most grants are for no more than \$25,000. Because the total cost of meritorious requests exceed available funds by several fold, applicants are encouraged to request only absolutely essential resources.

Eligibility—Eligibility is limited to Standing Faculty (tenure track or tenured faculty), Standing Faculty-Clinician-Educators, and Research Faculty.

Application Process

Dates—Applications are accepted twice each year, for November 1 and March 15 deadlines. If the date falls on a weekend or holiday, the deadline is the next working day. Every effort will be made to process applications and notify applicants of the outcome within 10 weeks after the deadlines.

The Application—Brevity and clarity will enhance the likelihood of success. All applications should be limited to 10 pages (applications for >\$25,000 can be up to 15 pages) and should include:

1. A Research Foundation Proposal Cover Sheet.
2. An abstract, no more than 200 words, written for the educated non-specialist.
3. A description of the research proposal, which should be no more than 5 single spaced pages for grants up to \$25,000 and no more than 10 pages for grants >\$25,000. Proposals should provide background, hypothesis or purpose of the research, significance of the research, methods used, work to be undertaken, and outlook for future extension of the research and its potential for external funding (see also criteria for evaluating proposals, below).
4. A single page biographical sketch.
5. A budget, with justification for each item requested. Items that can be requested include faculty release time, summer stipends, research travel expenses, supplies, minor equipment specifically designed for the proposed research. Items that are usually excluded include renovations of the physical facilities, major equipment, and extension of projects that are already well funded.
6. Other research support, including current funding with a list of titles, amounts, sources, and grant periods, expired funding for the prior three years, plus pending applications. Applicants with “start up packages” should provide detailed dated budgets.
7. All Assistant Professors in their first three years are required to include a letter from their department chair indicating their career plans within the department, and listing all department funding, including startup packages and the like. In addition, the letter should document the degree of independence of these investigators.
8. Regulatory issues. If research involves human subjects, animals, biohazards, or other regulatory issues, the application should identify those concerns and provide documentation that they have been addressed. This may require IRB or IACUC or Environmental Safety review and approval. It should be emphasized that full regulatory compliance apply to Research Foundation grants which must meet the same standards applied

to larger extramural applications. Regulatory documentation can be provided as an appendix to the body of the application and will not be included in the page count. For advice please consult the Office of Regulatory Affairs.

9. Conflict of interest. The applicant should explicitly make a statement whether or not the application involves any potential conflict of interest, and any such conflicts should be described. For instance, if the research could forward the interests of a company in which the applicant has a pecuniary interest, this should be disclosed. Conflict of interest documentation (if required) can be provided as an appendix to the body of the application and will not be included in the page count.

Submission—An Original and Ten Copies of the complete proposal with the cover sheet should be submitted to the Office of the Vice Provost for Research, 119 College Hall/6303.

Review Process

All applications are reviewed by one of four faculty committees, in the four disciplinary areas mentioned above. Every attempt is made to spread funding equitably across the major disciplines. Each application is reviewed for a variety of attributes, including:

- scientific merit, creativity and innovation
- feasibility
- appropriateness for the modest funding provided
- significance of the research
- time-limited opportunities that require immediate funding
- prospects for future extramural funding
- matching support from other sources
- availability of alternate funding sources
- career development of young researchers
- evidence that junior applicants will be working as independent investigators
- forwarding of school or institutional objectives, such as interdisciplinary research

Certain frequently found weaknesses should be avoided, such as

- “Re-inventing the wheel” due to ignorance of prior published work often in cognate fields
- A fishing expedition without a focused hypothesis
- Requests for equipment, such as computers, that could be funded by the School
- Requests for faculty salary that exceed the scale of URF grants
- Repeated requests for research projects that are eligible for but have failed to garner external peer reviewed support

Since meritorious requests exceed available funds, reviewers often reduce budgets to extend the number of applications that can be supported. The review committees make their recommendations to the Vice Provost for Research, who makes the final decisions about funding, based on year-to-year availability of resources. Decisions will be made shortly after review committees have met and should be distributed by email within 10 weeks of the date of submission.

Procedures for Approved URF Grants

1. Transfer of funds. Within one month following notice of award, recipients are required to arrange a transfer of award funds from the Provost’s Administrative Office to their home department. This transfer should be arranged by the Business Administrator for the home department. The process is initiated by submitting the financial form which accompanies the award letter to:

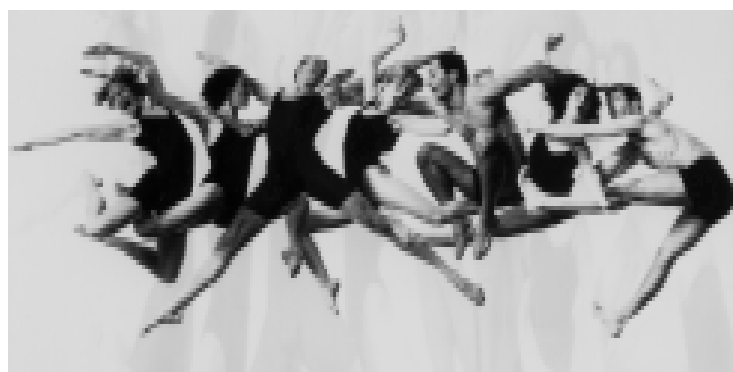
Mai Friedman, Provost’s Administrative Office, 133 S. 36th Street, Suite 401/3246, fax: (215) 573-2227

Regulatory approvals—If regulatory approvals (IRB, IACUC, and the like) are required and have not been obtained at the time of the award, they must be obtained prior to the utilization of funds or initiation of the research. Failure to comply would be considered a serious transgression of the policies of the University of Pennsylvania.

2. Report. A brief (1-2 pages) report is required to be submitted to the Office of the Vice Provost for Research one year after the date of the award. This should describe the work accomplished, the planned date of completion, and whether there are residual unused funds in the budget. In general, it is expected that the scope of research would be completed within one year of the date of award. Also, if alternative funding has been obtained, recipients are expected to return unexpended funds.

3. Questions should be directed to:

Lanese Rogers, Office of the Vice Provost for Research, 119 College Hall/6303 (215) 898-7236 larogers@pobox.upenn.edu.



PENN Presents brings one of the Celtic world's greatest treasures for a concert that will transplant the audience into a sphere of Celtic melodies. The all-Irish quintet *Altan* will perform at the Annenberg Center's Zellerbach Theatre on March 16 at 8 p.m. *Altan's* performances range from poignant Irish songs to hard-hitting reels and jigs. For tickets, call (215) 898-3900 or online www.PENNpresents.org. Co-sponsored by WYBE Television.

Rush Tickets for the *Washington Ballet* are available at the Annenberg Center Box Office, Monday through Saturday from noon to 6 p.m. and one half hour before the performances at the venue box office. See March At Penn for dates and times of shows.

Pucci: Sport explores the idiosyncrasies of nine popular sports in nine innings: basketball, baseball, boxing, surfing, frisbee, hockey, tennis, football, and badminton. The theatre will be transformed into a mini sports arena and the show will open with members of the Penn Glee Club singing the National Anthem, followed by the thrill of buzzers blasting, authentic cheers between sections, lots of razzmatazz and a traditional seventh-inning stretch. Performances are at the Annenberg Center's Harold Prince Theatre March 19 through March 21 at 7:30 p.m., and March 22 and March 23, at 8 p.m. Sponsored by Dance Celebration/NextMove, Dance Affiliates and PENN Presents.

For tickets, call (215) 898-3900 or order online at www.PENNpresents.org.

March Programming in Learning and Education

All programs are located in Suite 1-B South, 3624 Market St. unless otherwise noted. Info./registration: www.hr.upenn.edu/learning/.

Moving Ahead: Breaking Destructive Behavior Patterns at Work—Yours and the People You Work With, March 5 & 6; 9 a.m.-5 p.m.; \$50; a hands-on seminar to help you understand the psychological underpinnings of negative behavior patterns, provide you with the tools to overcome them, and enable you to successfully resolve workplace situations so that you can move forward and get the rewards you deserve.

Professional Development Program, March 12 & 13; 9 a.m.-5 p.m.; this program provides you with an opportunity to assess your career, skills and goals, both personal and professional—all within a streamlined 2-day format. Participants will learn about the new market-driven workplace and define their career and their market.

Brown Bag Matinee—Discussing Performance!, March 14; noon; this video is not just for managers. Every person, at every level within an organization, can learn how to improve the quality of performance discussions between themselves and their managers.

Live Satellite Broadcast—A Conversation with Jack Welch!, March 19; 11 a.m.-12:30 p.m.; Class of 1962 Auditorium. John Morgan Building; join us for this opportunity to participate in a live discussion with Jack Welch. During his tenure as CEO of GE over the past 20 years, Mr. Welch has become one of the most admired business leaders in the world. A copy of his book, *Jack. Straight from the Gut*, will be raffled at the end of the program.

The Cornell Interactive Theatre Ensemble (CITE), March 20; 9-11:30 a.m. and 2-4:40 p.m.; Hall of Flags, Houston Hall; to foster and strengthen our diverse work environment in the Penn community, an experience designed to foster a respectful and productive workplace.

Visit our website at www.hr.upenn.edu/learning for detailed information and registration.

—Laurie S. Fanelly, Program Coordinator;
Learning and Education/Human Resources

Helping Children, Teens Cope and Grieve When Mom Dies

"Remembering Mommy," a first-person look at a family adapting to the death of their mother and wife, will air on CN8's *Real Life with Mary Amoroso* at 6 p.m., Wednesday, March 6.

On the show, Leroy Nunery, vice president of Business Services and his family tell what life has been like for each of them since his wife, Carolyn Thomas Nunery, died of cancer last March.

The Nunery children and their dad, Leroy, share how they have kept a cookie-baking tradition alive through the aid of the Mommy's Light Lives On Fund. Founded in 1997 to support children and teens whose mothers are in life-threatening situations or are deceased, this non-profit group helps them continue traditions or simple pleasures they shared with their mothers. For the Nunery family, the cookie-baking helps them keep Carolyn Nunery a part of their lives and is a way to honor her.

Also joining the program will be Dr. Mimi Mahon, a clinical specialist in end-of-life care and ethics at HUP and a senior fellow at Penn's Center for Bioethics. She says bereaved children and teens strive for normalcy.

Dr. Mahon supports Mommy's Light's emphasis on building experiences that recognize the "normal" aspects of these young people's lives. Continuing rituals and traditions, she says, can facilitate their adaptation.

Mommy's Light Lives On Fund estimates that 20,000 children and teens in the Delaware Valley are dealing with the potential or actual loss of their mothers. For more information, call (610) 725-9790 or visit the website at www.mommyslight.org.



Are you responsible for some of the 242,000 hits to *Almanac's* web site last week?

Get on board Express Almanac: To register,

send an e-mail message with "subscribe" as the Subject to almanac@pobox.upenn.edu and include your name, and e-mail address and mailing address. —Ed.

Corrections

The Law School's building, formerly known as Lewis Hall, is now Silverman Hall. Last week's correction should have referred to *Silverman Hall*.

The Banner Policy published Of Record in last week's issue was promulgated by *Facilities and Real Estate Services* and should have been attributed to them. That line was inadvertently omitted. We regret the oversights. —Ed.

No Almanac Next Week

Almanac will not be published next week, March 12 due to spring break. Staff are on duty to assist contributors planning insertions for March 19 and beyond. Breaking news and bulletins will be posted to "Almanac Between Issues" (see www.upenn.edu/almanac/).

CLASSIFIEDS—PERSONAL

HOUSE FOR SALE

For sale by owner, single-family home on **St. Mark's Square** (east). In Penn's K-8 catchment area, 3-story home on quiet, historical block near campus. Five bedrooms, two baths, living room, dining room, sitting room, large eat-in kitchen, fenced backyard. \$300,000. For appointment e-mail chasty@sas.upenn.edu.

FOR RENT

House for rent on Juniper and Pine, 2 bdr. Trinity, 900 sf. H/w floors, f/p, w/d, CA, New Kitchen. Pets! \$1,185+. March 1 (215) 732-6250.

HOME INSPECTION

Need Home Repairs? You may be entitled to money for home repairs. Roof/plumbing leaks, water stains, etc. at *no cost to you*. Call for free property inspection today. Lisa Smith (215) 424-6748.

ACCOUNTANT

Tax Professional on Campus—Tax Return preparation & advice by Sage CPA/MBA for personal & small business; non-profits, estates, trusts, alien & Green Card Residents, advice, appeals, audits, no charge for first appointment-Day/Evg. Early Filer & Off Season Discounts. Call Tim (610) 853-2871—3916 Locust Walk (Church Admin. Office).

WEB DESIGN

Penn Design Group We design and build web sites exclusively for the University of Pennsylvania community, www.penndesigngroup.com.

Almanac is not responsible for contents of classified ad material.

Update

MARCH AT PENN

CONFERENCE

11 Mini Symposium—Neuromuscular Diseases; H. Lee Sweeney, physiology; Tejvir Khurana, Pennsylvania Muscle Institute; Hansell Stedman, surgery; Carsten Bonnemann, neurology and pediatrics; Kevin Campbell, physiology and biophysics; 1:30-6 p.m.; Austrian Auditorium, Clinical Research Building (IHGT).

FILMS

International House's 100 Years of Cinema

Tickets: \$5 at the door for the double feature, available at 7 p.m.

8 Films by Fritz Lang in the USA:
Big Heat (1953); 8 p.m.;
Human Desire (1954); 10 p.m.

MUSIC

7 Michele Palamidy; singer, songwriter; 7 p.m.; Arts Cafe, Kelly Writers House; RSVP: whconcert@english.upenn.edu (Writers House).

ON STAGE

5 Too Many Cooks; Parsons Dance Company; 8 p.m.; Zellerbach Theater, Annenberg Center; evening: \$35, \$33, \$31; matinee: \$32, \$30, \$28. Also April 6 at 2 & 8 p.m. (Penn Presents).

TALKS

5 Is There Life After Graduate School?; Fire-side chat: Provost Robert Barchi; 5 p.m.; Graduate Student Center (GAPSA; University Council).

6 Global Health Nursing and the School of Nursing's Mission; Maricel Manfredi, WHO region of the Americas; 4-5 p.m.; rm. 216, NEB (Nursing).

7 The Ocular Hypotensive Lipid Story; M. Bruce Shields, Yale University School of Medicine; 7:45 a.m.; Auditorium-lower level, Scheie Eye Institute (Scheie Eye Institute).

Advances in Drug Delivery and Tissue Engineering; Robert Langer, MIT; 10 a.m.; Carolyn Hoff Lynch Lecture Hall, Chemistry Bldg.

(Herman P. Schwan Distinguished Lecture, Bioengineering).

The Axenfeld-Rieger Syndrome; noon; M. Bruce Shields, Yale University School of Medicine; noon; Thayer Conference Room, SEI 5th fl. (Scheie Eye Institute).

12 Regulation of TBP Binding by the SAGA Complex and the Nhp6 HMG Protein; David Stillman, University of Utah Health Sciences Center; 4 p.m.; Grossman Auditorium, Wistar (Wistar Institute).

13 Viral Transmission, Dissemination and Emergence of CXCR4 and CCRT-specific SHIVs in the Rhesus Macaque Model; Janet Harouse, Aaron Diamond AIDS Research Center; noon; Austrian

Auditorium, CRB (Center for AIDS Research).

19 Terrorism: Crime or War—How Vulnerable is the U.S. to a Terrorist Attack?; Stephan Gale, political science; 6:30 p.m.; E. Craig Sweeten Alumni House, 3533 Locust Walk (Association of Alumnae).

21 Antibody-Mediated Neutralization of HIV-1; Harriet Robinson, Yerkes Regional Primate Research Center, Emory University; noon; Austrian Auditorium, CRB (Center for AIDS Research).

Deadlines: The deadline for the weekly Update is each Monday for the following week's issue. The deadline for the April At Penn calendar is March 12. See www.upenn.edu/almanac/calendar/caldead.html.

CLASSIFIEDS—UNIVERSITY

WEB DESIGN/ADVERTISING SERVICES

Creative Communications For over 25 years we have been a University department dedicated to providing a broad range of creative and production services exclusively to the Penn community. Our services include, but are not limited to, printing business cards and stationery, designing and printing promotional materials and developing state-of-the-art websites. To find out more call: (215) 898-4838 or visit us on-line at: www.upenn.edu/creativecommunications.

Logan Four Advertising Let us help you advertise. The University's "in-house" advertising department specializes in planning, design and placement of print, broadcast and on-line advertising. Call us at: (215) 898-3627 or visit on line at: www.upenn.edu/creativecommunications. (Select "logan 4 advertising").

RESEARCH

Do you have adult acne and/or rosacea? If you are over the age of 18, you may be eligible to participate in a research study to test an investigational medication. Conducted by the Department of Dermatology. Compensation available. For more information call (215) 662-6722.

Psoriasis? The Department of Dermatology has several new studies to test investigational medications for the treatment of psoriasis. If you are over the age of 18, call (215) 662-6722 for more information.

Do you have eczema (atopic dermatitis)? The Department of Dermatology has several new studies to test investigational treatments for eczema. If you are over the age of 18, call (215) 662-6722 for more information.

Spina bifida: Researchers at the University of Pennsylvania School of Medicine are working with individuals and families affected by spina bifida to identify the causes of this serious birth defect. This research study is open to individuals with myelomeningocele (spina bifida cystica or aperta) and their families. For more information about this study, please contact Katy Hoess (215-573-6167 or 866-275-SBRR (toll free), e-mail: khoess@cceb.med.upenn.edu) or visit our website at: www.sbr.info.

Do you have high cholesterol? Doctors at Penn are launching a novel new research study looking at two well-known cholesterol lowering agents. The study involves several visits to the Hospital of the University of Pennsylvania. If you have elevated cholesterol levels, are not currently taking any lipid-lowering medications, and think you might be interested in this study, please contact David Berezich at berezich@mail.med.upenn.edu or (215) 662-9040. Compensation is provided.

Interested in **preventing prostate cancer**? Call Lisa @UPCC (215) 614-1811 regarding SELECT research study.

Almanac is not responsible for contents of classified ad material.

To place a classified ad, call (215) 898-5274.

The University of Pennsylvania Police Department Community Crime Report

About the Crime Report: Below are all Crimes Against Persons and Crimes Against Society from the campus report for **February 18 to February 24, 2002**. Also reported were **17 Crimes Against Property (including 16 thefts, and 1 retail theft)**. Full reports on the Web (www.upenn.edu/almanac/v48/n25/crimes.html). Prior weeks' reports are also on-line.—Ed.

This summary is prepared by the Division of Public Safety and includes all criminal incidents reported and made known to the University Police Department between the dates of **February 18 to February 24, 2002**. The University Police actively patrols from Market Street to Baltimore Avenue and from the Schuylkill River to 43rd Street in conjunction with the Philadelphia Police. In this effort to provide you with a thorough and accurate report on public safety concerns, we hope that your increased awareness will lessen the opportunity for crime. For any concerns or suggestions regarding this report, please call the Division of Public Safety at (215) 898-4482.

02/18/02	12:10 PM	3600 Chestnut St.	Male refusing to leave area/Cited
02/19/02	11:18 PM	40 St & Baltimore	Male in possession of narcotics/Arrest
02/22/02	11:17 AM	3744 Spruce St.	Male refusing to leave area/Cited
02/22/02	11:19 PM	4236 Spruce St.	Items taken from secured apartment
02/23/02	10:39 AM	41 St and Pine	Male assaulted with knife
02/23/02	3:56 PM	210 S 34 St.	Unauthorized male in building/Arrest
02/24/02	10:16 AM	3604 Chestnut St.	Male refusing to leave area/Cited
02/24/02	8:08 PM	3600 blk Chestnut	Male acting disorderly/Arrest

18th District Report

5 incidents and 1 arrest (including 2 robberies, and 3 aggravated assaults) were reported between **February 18 to 24, 2002** by the 18th District covering the Schuylkill River to 49th St. & Market St. to Woodland Ave.

02/18/02	4:40 AM	4622 Woodland	Aggravated Assault
02/21/02	9:15 AM	4600 Locust	Robbery
02/22/02	4:56 PM	519 52nd St.	Aggravated Assault/Arrest
02/23/02	3:15 AM	4100 Pine	Aggravated Assault
02/24/02	6:30 AM	4700 Baltimore	Robbery



Almanac

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URL: www.upenn.edu/almanac/

The University of Pennsylvania's journal of record, opinion and news is published Tuesdays during the academic year, and as needed during summer and holiday breaks. Its electronic editions on the Internet (accessible through the PennWeb) include HTML and Acrobat versions of the print edition, and interim information may be posted in electronic-only form. Guidelines for readers and contributors are available on request.

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ALMANAC ADVISORY BOARD: *For the Faculty Senate*, Martin Pring (Chair), Helen Davies, David Hackney, Phoebe Leboy, Mitchell Marcus, Joseph Turrow. *For the Administration*, Lori N. Doyle. *For the Staff Assemblies*, Michele Taylor, PPSA; Karen Pinckney, A-3 Assembly; David N. Nelson, Librarians Assembly.

The University of Pennsylvania values diversity and seeks talented students, faculty and staff from diverse backgrounds. The University of Pennsylvania does not discriminate on the basis of race, sex, sexual orientation, religion, color, national or ethnic origin, age, disability, or status as a Vietnam Era Veteran or disabled veteran in the administration of educational policies, programs or activities; admissions policies; scholarship and loan awards; athletic, or other University administered programs or employment. Questions or complaints regarding this policy should be directed to Valerie Hayes, Executive Director, Office of Affirmative Action, 3600 Chestnut Street, 2nd floor, Philadelphia, PA 19104-6106 or (215) 898-6993 (Voice) or (215) 898-7803 (TDD).

Several Networking & Telecommunications service and rate changes will go into effect starting July 1, 2002. Most of these changes are the result of recommendations made by the Network Planning Task Force, the cross-campus team made up of undergraduate and graduate students, faculty, and staff that meets to discuss and resolve issues surrounding the planning and funding of PennNet (see www.upenn.edu/computing/group/nptf/State_of_Union_12-17-01/index.htm).

Networking and Telecommunications New Services and Rates for FY 2003

Highlights of this Fiscal Year's rate changes include:

- **New Service Offerings**

Several new services are being or will be offered this year including new full service video production, and streaming, automatic call distribution, and wireless.

- **Elimination of Legacy Services**

- 10Base2 service discontinued after 12/31/02
- The Penn Express Modem Pool will be discontinued as planned on 6/30/02 as recommended by the NPTF and in consultation with IT management.

- **Lower Costs**

In several areas rates have been reduced from FY02's rates.

The following table shows rates for existing and select new services for FY 2003.

FY 2003 Rate Changes

Networking Rates	FY 2002	FY 2003
Central Service Fee (Network Infrastructure)		
10Base2/10Base-T	\$ 9.55/month	\$ 9.80/month
100Base-T	\$22.75/month	\$20.00/month
Connections (Port Rental/Connection Maintenance)		
10Base2	\$25.60/month	\$41.20/month
10Base-T	\$ 5.85/month	\$ 5.95/month
100Base-T	\$17.25/month	\$11.70/month
Wireless Local Area Networks		
Access Point Installation		\$2,500 per Access Point. (estimated)
Monthly Fee		\$37.28 per Access Point/ Per Month
<i>Notes: Access Point Installation Fee is only an estimate for budgeting purposes. Departments will be billed actual installation costs. Monthly Wireless Fee does not include connection port rental/connection maintenance fee.</i>		
New Domain Name Fee		
Setup		\$150
Annual Costs		\$300
Expedite Cost		\$300
See www.isc-net.upenn.edu/policy/approved/20011108-upenndomain.html for details.		
Services		
E-mail/Pobox Accounts	\$28/year	\$28/year
Large Electronic Mailings	\$.05/e-mail address	\$.05/e-mail address
Large E-mail List Management	\$50/list	\$50/list
SMTP Relay	\$50/six months per host	\$50/six months per host
Premium Web Services		
See www.upenn.edu/computing/web/webdev/service_levels.html for rate details.		

Telecommunications Rates	FY2002	FY2003
Administrative Telephone Rates		
<i>Centrex Lines</i>		
Analog Line	\$12/month	\$12/month
Meridian Business Set		
Primary Line	\$12/month	\$12/month
ISDN Line 2B+DCentrex Line (for 2 numbers)	\$35/month	\$35/month
<i>Voicemail</i>		
Mailbox A (12 messages, 3 minutes each, 10 days archive)	\$7.50/month	\$7.50/month
Mailbox B (24 messages, 5 minutes each, 20 days archive)	\$8.50/month	\$8.50/month
Mailbox C (40 messages, 10 minutes each, 30 days archive)	\$9.50/month	\$9.50/month

Long Distance

Long Distance direct dialed calls are charged at a flat per minute rate for all time periods of all days. Domestic direct dialed state to state long distance calls will be billed at \$.10/minute. International direct dialed calls will also be billed at a flat per minute rate for each country. Please see the website at www.upenn.edu/telecom/rates-ae.html for specific rates for each country. *Note:* Rates are subject to change. This flat rate does not apply to ISDN or Operator-assisted calls of any type e.g., credit card, third-party, collect, directory assistance, etc.

Allocated Costs

Allocated charges are the expenses of providing a unified telecommunications system for the University. These costs are shared by all those who use the system, and are evenly allocated as 30% of total monthly equipment (telephone lines, sets, and voice messaging) costs to each department or center.

Student Telephone Rates

Student rates are available at www.upenn.edu/sts/support/billing.html/.

Video Rates	FY2002	FY2003
Active Video Outlet	\$11/month	\$11.50/month
Video Encoding		\$110/hour
Video Disk Space		\$16/month per 100 megabytes of quota
Video Streaming		
384 Kbps		\$ 400/month
256 Kbps		\$ 250/month
128 Kbps		\$ 100/month
56 Kbps		\$ 50/month

The new *Penn Video Productions* (Almanac February 19, 2002) group offers a full range of production and distribution services and videoconferencing facilitation. For a complete description of costs and available services, see www.upenn.edu/video/vvp/index.html.

Labor Rates

A complete list of ISC Networking & Telecommunications Labor rates can be found at www.isc-net.upenn.edu/rates.

If you have any questions or need assistance determining which services you require, please call ISC Networking & Telecommunications at (215) 898-2883.